



Wheat Producers Advantage

South Dakota Wheat, Inc.

January 2021

AG Virtual HORIZONS CONFERENCE

7 February through 13, 2021

7 Educational Seminars

7:00 am each day for 50 minutes

7 Continuing Educational Credits available

SPEAKERS

Feb 7 - Sunday	1 NM (requested)	Dr. Lee Briese, Doctor of Plant Health
Feb 8 - Monday	1 PD (requested)	Nate Fransen, First Dakota Bank
Feb 9 - Tuesday	1 PD (requested)	Senators John Thune & Mike Rounds — Rep Dusty Johnson
Feb 10 - Wednesday	1 PM (requested) 1 PD (requested)	Adam Varenhorst, Field Crop Entomologist Michael Krueger, The Money Farm
Feb 11 - Thursday	1 SW (requested)	Tim McGreevy, CEO US Pea Lentil Council
Feb 12 - Friday	1 CM (requested)	Anthony Bly, SDSU Extension Soils Field Specialist
Feb 13 - Saturday	1 PM (requested)	Wally West, Agronomy Science — Syngenta

(AVAILABLE UNTIL APRIL 15TH AT WWW.SDWHEAT.ORG)

Send your questions for speakers to: wheatinc@midco.net
prior to January 15, 2021

United We Are Stronger!!



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**National Association of
Wheat Growers Update**

**Wheat Industry Welcomes Final Congressional Passage of the
Grain Standards Reauthorization Act**

The House of Representatives passed the United States Grain Standards Reauthorization Act (GSA) of 2020, S. 4054. The National Association of Wheat Growers (NAWG) applauds both the House and Senate for their bipartisan work to move the bill forward and reauthorize the GSA through September 30, 2025. NAWG and U.S. Wheat Associates (USW) have worked collaboratively over the last year and a half to identify priorities for the reauthorization process, given the critical importance of the United States' weighing and inspection system to our competitiveness in the world market.

"With our farmers facing tough economic challenges, including several years of low commodity prices and headwinds blowing against overseas demand, it is critically important that we at least maintain a smooth grain inspection system. We applaud Republicans and Democrats in the House and Senate for working together to get this piece of legislation passed by the end of the year," said NAWG President and Cass City, MI farmer Dave Milligan. "To maintain a properly functioning grain inspection system, NAWG encourages the President to sign this bill into law before the closing of 2020."

"This law and our system of standardized, independent grain inspection makes U.S. wheat more valuable," said USW Chairman Darren Padgett, a wheat farmer from Grass Valley, OR. "The proof of that came this year when many of our overseas buyers expressed a real concern that the pandemic would interrupt our supply chain and FGIS inspections."

The Grain Standards Act serves a critical role in exporting grains and oil-seeds, including U.S. wheat, of which about 50% is exported each year. The grain inspection system assures overseas buyers that an independent agency has certified shipments to their contracted specifications. This objective certification adds a competitive advantage to U.S. wheat and other commodities that helps maintain and grow export markets.



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**Tuesday-Friday,
10-11a.m. CST**

for our **FREE Webinar Series**

Informal discussion to follow.

JANUARY 2021

Jan. 5-8: Stored Grain

Jan. 12-15: Corn

Jan. 19-22: Soybean

Jan. 26-29: Wheat

FEBRUARY 2021

Feb. 2-5: Field Peas, Milo & Polycropping

Feb. 9-12: Oats

Feb. 16-19: Soil Health/Cover Crops

Feb. 23-26: Forages

MARCH 2021

Mar. 2-5: Sunflowers

Mar. 9-12: Understanding SDSU Agronomy Research

Mar. 16-19: Water, Weather and Climate

Mar. 23-26: Regulatory Info/Pesticide Education

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Go to: extension.sdstate.edu/agriculture/crops
for free registration and details.

By: Sen. Mike Rounds (R-SD)

NRCS Reform Legislation Will Better Serve South Dakota Farmers, Ranchers and Landowners



South Dakotans know their land better than anyone else. Our farmers, ranchers and landowners are on the frontlines of conservation efforts to make certain our natural resources are available for future generations. They don't need the heavy-hand of government interfering with their ability to use and manage their own land.

Over the last few years, we've worked with South Dakotans who are facing arbitrary and - sometimes - what appears to be punitive penalties from the USDA's Natural Resources Conservation Service (NRCS), the agency in charge of making wetland determinations. In South Dakota, we know that the NRCS has made retroactive wetland determinations, levied large and unfair monetary fines and the landowner has little or no recourse.

That's why I introduced legislation to reform the USDA's Natural Resources Conservation Service (NRCS). Among other things, this legislation would guarantee landowners a wetland redetermination process, reform the

NRCS appeals process and create a state oversight committee, comprised of local farmers and ranchers, to review the NRCS' determination process. The reforms I've introduced modify some of the NRCS's compliance rules in a manner that works with landowners, gives them more control over their land and removes unnecessary, often unfair barriers and penalties.

The NRCS was created to work with farmers and ranchers to help them improve, protect and conserve their land and natural resources. Over time, it has veered far from that core mission, morphing into an overreaching agency that makes important, heavy-handed decisions about South Dakota producers land using questionable methods and rationale. This has led to an increase in farmers and ranchers in South Dakota battling the NRCS on wetland determinations.

As we look ahead to the next session of Congress that begins in January, I'll be reintroducing my NRCS reform legislation next Congress and look forward to working with the South Dakota Wheat Growers on ways to further improve the NRCS.

In-Person 2021 Event Will Not Take Place Due to COVID-19 Restrictions

Commodity Classic Announces Transition to Digital Experience

Commodity Classic has announced it will transition its annual conference and trade show, originally scheduled for March 4-6, 2021, in San Antonio, Tex., to an alternative digital format. The change was necessary due to restrictions related to the COVID-19 pandemic. The new format is expected to be offered the first week in March 2021.

"This is about doing the right thing for our farmers, exhibitors, stakeholders and the broader community in terms of health and safety—which is our top priority," said Anthony Bush, an Ohio corn farmer and co-chair of the 2021 Commodity Classic representing the National Corn Growers Association. "After careful deliberation among our farmer-leaders and industry partners, the COVID-19 restrictions would prevent us from delivering the type of high quality experience Commodity Classic attendees and exhibitors have come to expect and enjoy for the past 25 years."

According to Brad Doyle, an Arkansas soybean farmer and co-chair of the 2021 Commodity Classic representing the American Soybean Association, directed health measures due to the evolving COVID-19 pandemic such as social distancing guidelines would prevent Commodity Classic from conducting the trade show, educational sessions and farmer networking—each of which are hallmarks of Commodity Classic. "Farmers and agribusiness companies rate Commodity Classic highly because of its unique energy, excitement and one-on-one engagement with agribusiness companies and fellow farmers," he said. "The health and safety restrictions required will simply not allow us to provide a productive in-person event that is in keeping with our 25 years of being the nation's best farmer-led, farmer-focused ag experience."

The transition of the 2021 Commodity Classic offers an attractive opportunity for farmers who have never attended Commodity Classic, Doyle added. "Now farmers from across the nation and even around the world can get a taste of the Commodity Classic experience without ever leaving their farms," he said.

Jerry Johnson, Ag Sector Chair of the Association of Equipment Manufacturers said, "Agribusiness companies put Commodity Classic at the top of the list when it comes to opportunities to engage with farmers from across the nation," he said. "However, our concern for the health and safety of our customers and our employees takes precedence, so all of us in agribusiness will work with the farmer-leaders at Commodity Classic to find innovative ways to connect in 2021."

Commodity Classic is now redirecting its efforts to developing alternative methods of connecting farmers and agricultural stakeholders. "We realize the total Commodity Classic experience cannot be completely replicated online. Yet a key benefit of Commodity Classic is the educational sessions and presentations from agricultural thought leaders, which are even more important in today's challenging environment," said Bush. "We are already exploring ways in which we can deliver high quality content in unique ways that allow farmers to get the information they seek from the experts they trust."

The transition to an alternative experience is already underway. More information on the transition will be available in the coming weeks. To keep up to date, sign up for email updates at CommodityClassic.com. More information on the 2021 Commodity Classic will also be available on the website.

The 2022 Commodity Classic will be held in New Orleans March 10-12, 2022. "Like everyone else in agriculture, we are really looking forward to reconnecting with everyone face-to-face," Doyle added. "We urge everyone to get these dates on their calendar and plan to join us in-person in New Orleans in 2022."

February 7th - Dr. Lee Briese



Doctor Briese has a Doctor of Plant Health Degree from the University of Nebraska, a Master of Science in Soil Science from North Dakota State University, a Bachelor of Science in Crop and Weed Science from Dickinson State University. He is also a Crop Consultant

for Central Crop Consulting in Edgeley, North Dakota.

February 8th - Nate Fransen, First Dakota Bank



Franzen has more than 16 years of banking experience. He joined First Dakota as an ag banker in 1998, and most recently served as the Yankton agri-business department manager and market manager for the bank's locations in Yankton and Vermillion. In his new role, Franzen will oversee

the agri-business operations of all First Dakota locations. "I hope to meet the challenges agriculture is facing now with all the expertise, foresight and patience that it requires," Franzen said. Franzen is a graduate of Northern State University with a BS in management and marketing. He holds an MBA from the University of South Dakota, and is a graduate of the Stonier Graduate School of Banking at Georgetown University.

Nate will share information about the financial condition of farmers and ranchers in the region. In addition he'll share his views on the current and projected economic conditions for agriculture. Lastly, he will share best practices he is seeing from farmers and ranchers that are making them more efficient and more profitable.

February 9th - Senator John Thune



"To South Dakota's farmers and ranchers, I want to say, I hear you. "I know that things have been incredibly tough for you all over the past few years. "I know that you are fighting through a lot of challenges. "I am committed to making sure Washington addresses your priorities.

"And I will do everything I can to make sure that you have access to the support and the resources you need to continue feeding our nation, and the world."

February 9th - Senator Mike Rounds



Agriculture is our state's greatest economic engine. South Dakota farmers and ranchers play an important role in feeding and fueling a growing global population. I will work to pass the Reins Act; a bipartisan effort to limit federal bureaucracy and the overreaching rule-making our producers are frequently exposed.

February 9th - Representative Dusty Johnson



"Dusty Johnson brings an energetic and optimistic style to Washington as South Dakota's lone voice in the U.S. House of Representatives. A "policy guy," he works hard to be a knowledgeable and value-added member on issues related to his two primary committee

assignments: Agriculture, Education & Labor.

A recognized leader in issues related to rural America, agriculture, and welfare reform, Dusty was grateful to receive the unusual honor of being named ranking member of the Nutrition, Oversight, and Department Operations Subcommittee as a freshman. This panel allows him to focus on how SNAP Food Stamp program reforms can better prepare Americans for a life beyond poverty and on ensuring that all aspects of the Farm Bill are successfully implemented. Dusty also serves on the Commodity Exchanges, Energy, and Credit Subcommittee.

He enjoys engaging on the issues that impact producers in South Dakota and looks forward providing an overview of what's ahead for the House Agriculture Committee and taking any questions."

Send your questions for speakers to:

wheatinc@midco.net

Register at

www.sdwheat.org

**February 10th – Dr. Adam Varenhorst,
SDSU Field Crop Entomologist**



Dr. Adam Varenhorst is the Extension Field Crop Entomologist at South Dakota State University. His research and extension work focus on the integrated pest management of insect pests in corn, soybean, sunflower, wheat and alfalfa. *For this presentation, Dr. Varenhorst will be covering the potential for reduced pyrethroid susceptibility in populations of red sunflower seed weevils. In addition, Dr. Varenhorst will also provide updates on other sunflower insect pests including banded sunflower moth, sunflower moth, grasshoppers and early season sunflower insect pests.*

**February 12th – Anthony Bly, SDSU
Extension Soils Field Specialist**



Title: Native Soil Supply and Carbon Basics
This presentation seeks to provide insight to how farming practices have changed the soil. Carbon is a cornerstone element in soil health, productivity and nutrient cycling. How are farming practices changing the soil with be the focus of this presentation and how to understand the value of the carbon in your soil.

**February 13th – Syngenta
Wally West, Wheat Disease**



Wally West, Agronomy Services Rep for Syngenta Crop Protection in South Dakota and SW Minnesota. He has a B.S. degree in Agronomy from SDSU, with over 40 years of professional sales, marketing and agronomy experience.
Presentation topic: Full season disease management options in wheat. We'll walk through the growth stages of wheat, starting with planting all the way through heading. Taking a detailed look at the specific wheat disease threats common to South Dakota. Additionally looking at best management practices to limit the threat disease pathogens create. Practices including variety selection, crop rotation, seed treatment, and fungicide recommendations, including application timing.

**February 10th – Michael Krueger,
Founder and President of The Money Farm**



He will review of U.S. and world supply and demand for oilseeds, corn and wheat. As well as discuss those factors that will determine price direction going forward such as, export demand, world weather & crop production, currency considerations, and politics? He will also share his insight and preview potential 2021-22 supply/demand and price outlooks.

**February 11th – Pulse Crops
Tim McGreevy, US Pea & Lentil Council**



Title: Pulse Crop Outlook and Crop Management
It is the goal of the US Pea & Lentil Council to bring together everyone in the pulse crop value chain to work toward the goal of improving the return on investment for the entire value chain. The APA members include a diverse array of pulse crop processors, warehouses, exporters, food manufacturers, producers and associate members representing the entire US pulse industry.

REGISTRATION

\$35 dollars per session or \$200 for all 7 sessions
Collected through Pay Pal –
Code & link sent with receipt
Pay on-line at sdwheat.org

Name _____
Address _____
City _____ State _____ Zip _____
Email _____

Registration Deadline: February 5, 2021

Send your questions for your speakers to email:

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prior to January 15, 2021

Trail of Governors project in Pierre, Invites Wheat Producers to Sponsor Governor Carl Gunderson!

The statue of South Dakota's 11th Governor, Carl Gunderson (1925-1927) is included in the three scheduled for unveiling in June, 2021. Governor Gunderson was a leader in the Wheat Growers Association which still provides producers a voice in Washington DC today! As a Board Member and President he made numerous appearances at national conferences and before Congressional committees promoting the wheat industry. It only seems fitting for individuals and organizations engaged in our industry to consider a sponsorship of his statue. The production of each statue currently costs \$72,000. Sponsorship includes up to four lines on the bronze plaque that accompanies each statue, one line for each one-fourth of the cost or \$18,000. All donors are also recognized on the website: www.TrailorGovernors.com. Donors are also invited to participate in the unveiling event at the Capitol. All contributions are handled through the South Dakota Community Foundation and are fully deductible for federal tax purposes.

Carl Gunderson History

Carl Gunderson became the second native-born South Dakotan to serve his state as chief executive. His parents, Hans and Isabel Gunderson had yoked up their oxen and departed Whitewater Wisconsin, for Dakota Territory in the spring of 1860. After a six-week journey they settled on a homestead in Clay County in May 1860. Their son Carl, born in a log cabin, with a dirt floor on June 20, 1864, spent his boyhood days on the homestead, not far from Vermillion, where he attended a rural school.

Carl Gunderson launched his political career in the fall of 1892 just three years after South Dakota achieved its statehood, when he accepted the nomination for state senator from Clay County. He returned to the Senate for three subsequent terms. All told, Gunderson served five terms in the Senate as Clay County voters returned him to Pierre in the November 1916 election.

In the succeeding years, he became a prominent member of the Republican Party and the party's nominee and championed a marketing system for farmers. Though his effort, many farmers associated with the American Wheat Grower's Association. In his inaugural address, Gunderson expressed his concern for the farmer's welfare. Despite being steeped in the conservative individualism of the times and looking with suspicion upon government interference with economic laws, he deplored the fact that



farmers made their purchases in a controlled, protected market and sold their products in a free market. Why, reasoned the Governor, should the government safeguard industry but fail to encourage the most important man in the nation – the dirt farmer? He believed the farm to be the foundation of American society and the source of its best leaders. The constant migration of the best educated young people from rural America to the city greatly concerned him. He deemed it entirely unjust and dangerous to the welfare of the nation for business and industry to have greater financial opportunities than the farmer.

Statue Sponsorship

Each statue along the Trail of Governors will cost \$72,000 to design, sculpt and erect. To help fund this exciting project, major sponsorships are being offered for those funding:

One-quarter Statue
\$18,000

Three-quarter Statue
\$54,000

One-half Statue
\$36,000

One-full Statue
\$72,000

The sponsors can fund the pledges over multiple years before the statue is completed.

These special sponsors will be recognized on a plaque, permanently affixed to the statue. The plaques will have four lines of 50 characters and sponsors will receive one line for each quarter of the statue. For instance, individuals who sponsor one-quarter statue will receive one line of text. Those sponsoring an entire statue will receive four lines of text. Corporate logos will not be placed on the sculptures.

Download a Trail of Governors sponsorship form – Trail of Governors Sponsorship Form.

Funds for the Trail of Governors Foundation will be placed in an account with the South Dakota Community Foundation. All donations are tax-deductible and sponsors will be invited to special unveiling ceremonies in Pierre!

Donations of any amount are welcome and are recorded on the donor page along with the Governor donated to.

(Continued on next page)



Carl Gunderson was born June 20, 1864 on his family's homestead near Vermillion. He graduated from the University of South Dakota in 1890. Gunderson farmed in Clay and Aurora counties and was a leader of the Wheat Growers Association. He was also a federal Indian allotting agent and located the town sites of Timber Lake, Eagle Butte, and Dupree, giving each its name.

Gunderson served five terms in the State Senate between 1892 and 1918. He moved to Mitchell in 1918 and

was elected Lieutenant governor in 1920. In 1924, he was elected Governor, signaling the end of the state's Progressive Era. Taking office amidst a struggling agricultural economy, Gunderson cut spending and emphasized a conservative budget approach. Despite this, he increased spending on higher education and signed legislation allowing commodity marketing associations.

Gunderson was defeated for reelection in 1926 and returned to Mitchell. After two unsuccessful campaigns to return to the Governor's office, he died on February 16, 1933 in Mitchell. He was interred at Bluff View Cemetery in Vermillion near his uncle, Governor Andrew E. Lee.

South Dakota Wheat Outlook

Revised December 15, 2020

Wheat Progress

As of November 23, 2020

	Winter Wheat Emerged	Spring Wheat
2020	97%	
Last Year	99%	
Five Year Average	99%	

South Dakota Wheat Stocks

As of September 30, 2020

- **Total Stocks: 85.8 million bushels (+4% from 2019)**
- **On-farm stocks: 42.0 million bushels (-2% from 2019)**
- **Off-farm stocks: 43.8 million bushels (+11% from 2019)**

2021 Winter Wheat Conditions

Date	1% Very Poor	4% Poor	18% Fair	62% Good	15% Excellent
Oct 26:	1	4	18	62	15
Nov 2:	3	6	33	53	5
Nov 9:	2	7	35	50	6
Nov 16:	0	2	31	57	10
Nov 23:	1	2	33	60	4
Nov 30:	3	8	32	49	8

2020 South Dakota Winter Wheat

As of September 30, 2020

- **630,000 acres est. planted (-27% from 2019)**
- **600,000 acres est. harvested (-22% from 2019)**
- **95% of planted acres harvested**
- **34.8 million bushels est. harvested (-13% from 2019)**
- **58 bushels per acre est. (+6% from 2019) RECORD TIE**

2020 Spring Wheat Conditions

Aug 17: 1% Very Poor 4% Poor 18% Fair 62% Good 15% Excellent

Moisture

As of November 30, 2020

	14% very short	39% short	47% adequate	0% surplus
Topsoil:	14%	39%	47%	0%
Subsoil:	18%	43%	39%	0%

2020 South Dakota Spring Wheat

As of September 30, 2020

- **770,000 acres est. planted (+20% from 2019)**
- **760,000 acres est. harvested (+29% from 2019)**
- **99% of planted acres harvested**
- **35.7 million bushels est. harvested (+41% from 2019)**
- **47 bushels/acre est. (+4 bpa from 2019)**

World Agricultural Supply and Demand Estimates

As of December 10, 2020

- The outlook for 2020/21 U.S. wheat this month is for slightly smaller supplies, unchanged domestic use, higher exports, and lower ending stocks.
- The 2020/21 global wheat outlook is for larger supplies, increased consumption, higher exports, and reduced stocks.
- Projected 2020/21 world ending stocks are lowered 3.9 million tons to 316.5 million but remain RECORD HIGH with China and India holding 51 and 10 percent of the total, respectively.

South Dakota Rank in U.S. Agriculture

#6 All Wheat:	2,203,785 acres (2017)
#8 Winter Wheat:	1,208,309 acres (2017)

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